To: Barry Wood, Assessment Division Director

From: Blane Bowlin; Tyler Technologies - Project Manager

CC: Judy Dancy Fulton County Assessor

Date: 03/01/2016

Re: Fulton County Narrative

Dear Mr. Wood,

Fulton County is a rural farming community with little or no influence from any of the larger cities of Indiana. There are minimal industrial/commercial properties throughout the county and the majorities are concentrated in Rochester City and the town of Akron.

Each ratio study is contained on a worksheet in the enclosed Excel spreadsheet. The tabs are self-explanatory. There are separate tabs for each of the six property classes to be reviewed – residential vacant, residential improved, commercial vacant, commercial improved, industrial vacant, and industrial improved. The ratio study also contains the extra tabs "Formatted" and "MultiParcelSales". All spreadsheets contain the thirteen entries required by 50 IAC 14-5-3 as well as the Median, COD and PRD. There is also a tab titled "SalesRecon" which includes all sales and why they were or were not used.

A spreadsheet titled "Fulton County 2015 Ratio Study" is attached with this document along with the Workbook.

The following Townships are all rural and economically comparable and were combined into a group by location and consist of residential improved sales in AUBBEENAUBBEE, HENRY, NEW CASTLE, RICHLAND, UNION, and LIBERTY. The remaining township, ROCHESTER was analyzed on its own. I could find nothing significant that would justify an adjustment of the current neighborhood factors.

All residential vacant sales were combined and analyzed as a group due to the limited number of vacant sales per neighborhood/and or township. In an effort to verify the current land values for residential properties, further analysis was conducted which consisted of the land residual technique. The result of which was compared to each neighborhoods current land values. I could find nothing significant that would justify an adjustment of the current land rates.

Due to the limited number of valid commercial and industrial improved sales, the analysis was conducted on a countywide basis. The analysis of commercial and industrial land was completed and the land value was equal to or greater than the corresponding residential neighborhoods

The ratio study shows that all Townships meet the State requirements for the Median, COD and PRD. Please note that the period of time from which sales were used for the ratio study were from January 1, 2015 to December 31, 2015. Every attempt was made to ensure a representative sample for each property class. Further analysis is conducted in an effort to identify the need for more sales. The analysis did not bear out the need to add more sales and or adjust the current neighborhood factor.

In an effort to verify the current land values for commercial and industrial properties, further analysis was conducted. This analysis consisted of the land residual technique. Due to the limited number of sales per neighborhood the analysis was conducted by neighborhood were possible and by taxing district and township where there were insufficient neighborhood sales. The median indicated land value was compared to the median current land value. The commercial and industrial market has remained relatively stable and there have been a limited number of new constructions. I could find nothing significant that would justify an adjustment of the current land rates.

We ran an AV Detail report (located on the AV Detail tab) and found the commercial vacant in Liberty Township decreased by-38%, commercial vacant in Rochester Township decreased by -22.35%, and industrial vacant in Union Township increased by 11.00%. We identified the parcels creating the issue and have provided an explanation (see AV Detail Parcels tab).

Sincerely,

Blane Bowlin – Tyler Technologies

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